



## University of Chicago and Lincoln Institute of Land Policy Professional Certificate in Municipal Finance October 5-9, 2020

Before the course begins: watch pre-recorded modules. Unless otherwise specified, all live sessions include an interactive exercise and time for Q&A. All times are Central Time Zone.

# Day 1 Monday, October 5, 2020

9:00 - 9:05am Course Overview and Introductions

Christopher Berry

Professor and Academic Director Center for Municipal Finance Harris School of Public Policy University of Chicago <u>Jenna DeAngelo</u> Associate Director

Lincoln Institute of Land Policy

9:05 - 10:05am

#### Live Session 1: Urban Economics & Growth

This session will introduce students to the elements of urban economics that drive growth in local governments and regions. Concepts that will be covered include: the basic economic principles that drive revenue growth and strengthen local economies; measurements of the local economy; and the role and importance of land markets.

**Learning Objective:** Students will be able to explain the role of economics in how cities function.

<u>Christopher Berry</u> University of Chicago

10:05 - 10:15am

**Break** 

10:15 - 11:15am

# Live Session 2: Intergovernmental Fiscal Frameworks, Revenues, Budgeting

The session will introduce students to the local government budget and the intergovernmental framework in the United States. Concepts that will be covered include: how local governments raise revenues; the composition of own-source revenues; and intergovernmental transfers. **Learning Objective:**Students will be able to describe how local governments create a budget and raise revenues.

John E. Anderson

Baird Family Professor of Economics University of Nebraska-Lincoln





# Day 2 Tuesday, October 6, 2020

9:00 - 10:00am

# Live Session 3: Capital Budgeting/Accounting and Infrastructure Maintenance

The session will introduce students to how governments plan for and finance infrastructure. Concepts that will be covered include the components of a capital budget and asset management.

**Learning Objective:** Students will be able to explain the role of the capital budget and its importance in making planning decisions.

### <u>Justin Marlowe</u>

Research Professor Harris School of Public Policy University of Chicago

10:00 - 10:15am

#### Break

10:15 - 11:15am

## Live Session 4: Debt/Municipal Securities

The session will introduce students to project funding relying on municipal securities. Concepts to be covered include the types of debt instruments; how debt instruments work; the debt issuance process; infrastructure banks; and debt issuance for tax increment finance (TIF). **Learning Objective:** Students will be able to explain how debt instruments work and understand the pros and cons of using different types of debt to finance projects.

#### Jennifer Gonzalez

Deputy Director, Administration and Finance Massachusetts State College Building Authority





# Day 3 Wednesday, October 7, 2020

9:00 - 10:00am

## Live Session 5: Land-Based Finance and Land Value Capture

The session will introduce students to project funding relying on land value capture. Concepts to be covered include direct and indirect instruments of land value capture; models of land value capture instruments; and the legal foundation for implementing land value capture.

**Learning Objective:** Students will be able to explain how different types of land value capture works and understand the pros and cons of using land value capture to finance projects.

## Gerald Korngold

Professor of Law New York Law School

10:00 - 10:15am

#### Break

10:15 - 11:15am

# Live Session 6: Public Private Partnerships and Case Study

This session will introduce students to the different forms of public private partnerships (P3/PPP) and showcase the implementation of an actual P3 project.

**Learning Objectives:** Students will be able to describe the different types of P3s and identify the pros and cons of using the different forms of P3s to finance projects; Students will be able to recognize different components of a P3 and prepare for the challenges when implementing a P3 in the real world.

#### Tom Morsch

Managing Director

Public Financial Management, LLC





# Day 4 Thursday, October 8, 2020

9:00 - 10:00am

## Live Session 7: Cost Benefit Analysis

The session will introduce students to the use of cost-benefit analysis to evaluate infrastructure projects.

**Learning Objective:** Students will be able to describe the components of a cost-benefit analysis and explain why certain costs and benefits need to be considered in making planning decisions.

## Paula Worthington

Senior Lecturer Harris School of Public Policy University of Chicago

10:00 - 10:15am

#### **Break**

10:15 - 11:15am

#### Live Session 8: Fiscal Impact Analysis

The session will introduce students to how fiscal impact analysis works, as well as its benefits and limitations.

**Learning Objective:** Students will be able to describe the components of a fiscal impact analysis and be able to consider the fiscal impacts of certain planning decisions.

### Stephen B. Friedman

President

SB Friedman Development Advisors





## Day 5

# Friday, October 9, 2020

9:00 - 10:00am

# Live Session 9: How Do You Pay For Climate Change Adaptation and Mitigation?

This session will incorporate topics from throughout the course and apply them to a current issue of importance. This session will be in panel format followed by time for student questions. There is no pre-recorded content for this session that students have to watch in advance.

Moderator: <u>Justin Marlowe</u> University of Chicago

#### Lourdes German

Assistant Professor of the Practice Business Law and Society Carroll School of Management Boston College

### Leonard Jones

Managing Director Moody's Investors Service

10:00 - 10:15am

Break

10:15 - 12pm

#### Live Session 10: Group work

For the first 45 minutes, students will break out into groups and discuss the financing of an infrastructure project in their own cities. All students will then reconvene and briefly report out on the projects they discussed in their groups.

**Learning Objective:** Students will be able to effectively analyze the relationship between specific financing mechanisms and real-world applications.

Moderators:

<u>Christopher Berry</u>

University of Chicago

<u>Ienna DeAngelo</u>

Lincoln Institute of Land Policy

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Lincoln Institute of Land Policy